



# Jon Ridout – Head of Executive Search

March 2019





Strategy

Governance

Advisory

Business Partnering

Supplier Management

Direct sourcing

Innovation



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It's more than connecting. We give managers tools and methods they can immediately put into practice.

Jon Ridout  
Head of Executive Search at BT  
London, Greater London, United Kingdom

Head of Executive Search professional, building teams that challenge convention and offer ways to identify, engage, assess and attract leading industry talent, even in the most demanding markets. Focused on optimising the way we work (ie with internal stakeholders, processes and technology) (ie with external networks and suppliers) to provide a range of services and insight that allow informed hiring decisions to be made.

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## Plethora of new Tech.....

- Identification tech
- Attraction tech
- Assessment tech
- Process/experience tech
- Tracking/Data tech

## Challenges.....

- Priorities
- Budget
- Integration
- Proof of concept

## What did we do....

- Utilised Suppliers Tech
- Worked with wider TA function
- Business Leadership support
- Business Case – longer term view